

B E. Meyers & Company Inc.
14540 NE 91st Street
Redmond, WA 98052

MAJ Chris Gramstorff
ARSUC-WEST
HEART
APO AE 09354

23 FEB 2008

Dear Mr. Meyers:

I am writing in reference to the GLARE MOUT non-lethal laser. I am currently deployed to Afghanistan as a team leader assigned to mentor the Afghan Border Police in the western part of the country, encompassing over 50,000 square miles. Obviously with an area this large, my team spent a great deal of time on the road. Prior to having the GLARE, our convoys were constantly being disrupted and blocked by local drivers which were initially difficult to identify as either a threat or merely inattentive. The overcrowding of the local vehicles coupled with the lack of any kind of traffic laws resulted in the team's gunners constantly having to apply their escalation of force procedures and make difficult judgment calls during daily movements. When we were able to add your laser to our weapons systems during convoy operations, we have been one hundred percent successful in alerting local traffic to the presence of our convoy, meeting EOF requirements and ensuring the safety of the crews. Our biggest advantage with this system is the way that it is as effective during the day as it is at night. By having this system on our vehicles, we are able to direct the laser at either the rear windows or side view mirrors of the vehicles to the front and rear of the convoy, as was as ensure vehicles do not merge into our convoy from side avenues. The momentary activation of the GLARE towards an approaching vehicle results in the driver immediately noticing our convoy and guiding their vehicles out of our direction of travel. Flashing the headlights, honking/yelling, and/or orienting our weapons systems do not produce the immediate awareness and compliance that GLARE laser does. The beam diffusion allows for the gunners to quickly orient the laser at the target vehicle while moving and on unsteady terrain. This speed and accuracy is not possible with any other laser. In short, the GLARE laser makes it safer for both coalition forces as well as the Afghan people.

The GLARE is also invaluable during operations imperative to our mission to mentor and assist Afghan national security elements. None of the Afghan forces that we were responsible for mentoring have night vision capabilities, so being able to orient their direction of fires by using a visible green laser makes implementing effective control measures much easier. With a limited number of interpreters the GLARE as well as the PEQ11A provide another method of communication with our Afghan counterparts. The powerful green beam allows us to designate targets for both the US and Afghan forces during both range training and ground operations. The green beam ensures that the US

and Afghan forces are coordinated while also allowing each element to mass fires on identified targets.

Lastly, the laser mounted on our crew served weapons is simply awesome. My gunner is easily able to engage and hit targets during both day and night. This is a huge advantage over the systems limited to IR only that I have used in the past, as the majority of our movements and operations occur during low-light transition periods (dusk/dawn). We constantly use the GLARE to support a variety of different missions and environments at ranges of 25 meters to over 250 meters, all with terrific results.

Your GLARE has made my troops safer and enabled them to do their job more efficiently. Thank you for understanding the complexities of our missions and environments and making products that are designed to meet those needs.

Sincerely,

Chris Gramstorff
MAJ, IN
Team Leader, Border Police Mentor Team
ARPAC - West, Herat, Afghanistan, OEF VI